

JARIR MARKETING CO.
(SAUDI JOINT STOCK COMPANY)

**INTERIM CONSOLIDATED FINANCIAL STATEMENTS
AND AUDITORS' REVIEW REPORT
FOR THE NINE MONTHS PERIOD ENDED
SEPTEMBER 30, 2009**

JARIR MARKETING CO.
(SAUDI JOINT STOCK COMPANY)

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AUDITORS' REPORT

To the shareholders
Jarir Marketing Co.
(Saudi Joint Stock Company)
Riyadh, Saudi Arabia

Scope of Review

We have reviewed the accompanying interim consolidated balance sheet of Jarir Marketing Co. (a Saudi joint stock company) as of September 30, 2009, and the related interim consolidated statement of income for the three months and nine months periods then ended and the interim consolidated statements of cash flows and shareholders' equity for the nine months period then ended, prepared by the company and presented to us with all the information and explanation which we require. These interim consolidated financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standard on Review of Interim Financial Reporting issued by the Saudi Organization for Certified Public Accountants. A review of Interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with Generally Accepted Auditing Standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Review Results

Based on our limited review, we are not aware of any material modifications that should be made to the accompanying interim consolidated financial statements for them to be in conformity with Generally Accepted Accounting Standards.

Deloitte & Touche
Bakr Abulkhair & Co.



Yaser H. Balkhi
License No. 389
Shawwal 29, 1430
October 18, 2009



Audit . Tax . Consulting . Financial Advisory .

Member of
Deloitte Touche Tohmatsu

JARIR MARKETING CO.
(SAUDI JOINT STOCK COMPANY)

INTERIM CONSOLIDATED BALANCE SHEET (Unaudited)
AS OF SEPTEMBER 30, 2009

	Notes	2009 SR'000	2008 SR'000
ASSETS			
Current assets			
Cash		31,245	28,664
Accounts receivable, net		217,590	187,771
Inventories, net		382,699	570,035
Prepaid expenses and others		31,380	24,323
Total current assets		662,914	810,793
Non-current assets			
Investments in leased property		7,983	7,855
Investments available for sale		27,951	27,951
Property and equipment, net		534,286	516,169
Total non-current assets		570,220	551,975
TOTAL ASSETS		1,233,134	1,362,768
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities			
Due to banks		76,632	297,268
Accounts payable		224,343	224,143
Accrued expenses and others		44,573	46,891
Deferred revenues		9,871	8,150
Total current liabilities		355,419	576,452
Non-current liabilities			
Long-term debt		150,000	150,000
Provision for end-of-service indemnities		27,712	21,467
Employees' incentive program		12,631	8,161
Total current liabilities		190,343	179,628
Total liabilities		545,762	756,080
Shareholders' equity			
Capital	1	400,000	300,000
Statutory reserve	1	27,051	82,626
Reserve for employees' future social welfare / stock option scheme		13,000	13,000
Retained earnings		247,321	211,062
Total shareholders' equity		687,372	606,688
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		1,233,134	1,362,768

The accompanying notes form an integral part of these interim consolidated financial statements

JARIR MARKETING CO.
(SAUDI JOINT STOCK COMPANY)

INTERIM CONSOLIDATED STATEMENT OF INCOME (Unaudited)

	Three months ended September 30		Nine months ended September 30	
	(Unaudited) 2009 SR'000	(Unaudited) 2008 SR'000	(Unaudited) 2009 SR'000	(Unaudited) 2008 SR'000
Sales	595,801	636,514	1,830,822	1,851,159
Cost of sales	(475,267)	(526,800)	(1,481,317)	(1,529,663)
Gross profit	120,534	109,714	349,505	321,496
General and administrative expenses	(12,574)	(9,211)	(37,035)	(38,079)
Selling and distribution expenses	(13,802)	(8,356)	(32,269)	(21,482)
Operating income	94,158	92,147	280,201	261,935
Other income	2,922	2,318	9,133	6,360
Financing charges	(3,447)	(3,928)	(10,089)	(8,917)
Profit before zakat	93,633	90,537	279,245	259,378
Provision for zakat	(2,990)	(2,140)	(8,740)	(6,790)
NET INCOME FOR THE PERIOD	90,643	88,397	270,505	252,588
Earnings per share from:				
Operating income (Saudi Riyal)	2.35	2.30	7.01	6.55
Net income for the period (Saudi Riyal)	2.27	2.21	6.76	6.31

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JARIR MARKETING CO.
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INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)
FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2009

	2009	2008
	SR'000	SR'000
OPERATING ACTIVITIES		
Net income	270,505	252,588
Adjustments for:		
Depreciation	12,698	10,686
Employees' incentive program	3,282	3,069
Provision for end of service indemnities, net	3,834	1,658
Changes in Operating Assets and Liabilities:		
Accounts receivable, net	(54,414)	(49,644)
Inventories, net	8,133	(192,943)
Prepaid expenses and others	(4,809)	(9,018)
Accounts payable	34,199	20,456
Accrued expenses and others	(6,340)	12,740
Deferred revenues	132	807
Gain on sale of property and equipment	(322)	(294)
Net cash from operating activities	266,898	50,105
INVESTING ACTIVITIES		
Additions to property and equipment	(24,849)	(42,351)
Proceeds from sale of property and equipment	328	318
Net cash used in investing activities	(24,521)	(42,033)
FINANCING ACTIVITIES		
Due to banks	34,605	107,268
Long-term loans	-	150,000
Dividends paid	(270,000)	(255,000)
Net cash (used in)/from financing activities	(235,395)	2,268
Net change in cash	6,982	10,340
Cash, beginning of the period	24,263	18,324
CASH, END OF THE PERIOD	31,245	28,664

The accompanying notes form an integral part of these interim consolidated financial statements

JARIR MARKETING CO.
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**INTERIM CONSOLIDATED STATEMENT OF
SHAREHOLDERS' EQUITY (Unaudited)
FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2009**

	Capital SR'000	Statutory reserve SR'000	Reserve for employees' future social welfare/stock option scheme SR'000	Retained earnings SR'000	Total SR'000
January 1, 2008	300,000	57,367	13,000	238,733	609,100
Net income for the period	-	-	-	252,588	252,588
Transferred to statutory reserve	-	25,259	-	(25,259)	-
Dividends paid	-	-	-	(255,000)	(255,000)
September 30, 2008	300,000	82,626	13,000	211,062	606,688
January 1, 2009	300,000	90,644	13,000	283,223	686,867
Net Income for the period	-	-	-	270,505	270,505
Transferred to capital	100,000	(90,644)	-	(9,356)	-
Transferred to statutory reserve	-	27,051	-	(27,051)	-
Dividends paid	-	-	-	(270,000)	(270,000)
September 30, 2009	400,000	27,051	13,000	247,321	687,372

The accompanying notes form an integral part of these interim consolidated financial statements

JARIR MARKETING CO.
(SAUDI JOINT STOCK COMPANY)

**NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS
FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2009**

1. FORMATION AND ACTIVITIES

Jarir Marketing Co. was incorporated as a Saudi joint stock company pursuant to the resolution of the Ministry of Commerce No. 1193 dated 11/7/1421 H., corresponding to October 8, 2000 and operates under commercial registration No. 1010032264.

The Company registered office is based in Riyadh. As at September 30, 2009, the company had 26 showrooms (2008: 22 showrooms) in the Kingdom of Saudi Arabia and the GCC, in addition to real estate investments in the Arab Republic of Egypt.

The objects of the Company and its subsidiaries include; retail and wholesale trading in office and school supplies, children toys, books, educational aids, office furniture, engineering equipment, computers and computer systems, sports and scout equipment, paper. It also includes, purchase of residential and commercial buildings and the acquisition of land to construct buildings for sale or lease for the interest of the Company and maintenance of computers.

On Jumad Al-Thani 10, 1430 (corresponding to June 3, 2009) the shareholders resolved to increase the share capital of the company from SR 300 million to SR 400 million by granting one share for each three shares, by transferring from statutory reserve and retained earnings, following this increase the company's capital became SR 400 million divided into 40 million shares of SR 10 each.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying interim consolidated financial statements have been prepared in accordance with the Standard of General Presentation and Disclosure issued by the Saudi Organization for Certified Public Accountants. The significant accounting policies applied by the Company, which is summarized below, are consistent with those stated in the annual audited consolidated financial statements for the year ended December 31, 2008. The interim consolidated financial statements and the accompanying notes should be read in conjunction with the annual audited consolidated financial statements and its related notes for the year ended December 31, 2008.

Use of estimates

The preparation of interim consolidated financial statements by management requires the use of estimates and assumptions that could affect the interim consolidated balance sheet and interim consolidated statement of income, actual result ultimately may differ from those estimates.

JARIR MARKETING CO.
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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)
FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2009

Accounting convention

The financial statements are prepared under the historical cost convention, except for the measurement of investments available for sale at fair value.

Basis of consolidation

The consolidated financial statements for the nine months period ended September 30, 2009 include the accounts of Jarir Marketing Co. and the following subsidiaries:

Company	Country of incorporation	Ownership %
United Company for Office Supplies and Stationeries WLL	Qatar	100
Jarir Trading Co. LLC	Abu Dhabi	100
The United Bookstore	Abu Dhabi	100
Jarir Book Store	Kuwait	100
Jarir Egypt Financial Leasing Co. SAE	Egypt	100

Certain ownership interests in the subsidiaries are registered in the name of trustees who have formally assigned their shares to Jarir Marketing.

An investee company is classified as a consolidated subsidiary based on the degree of effective control exercised by the Company compared to other shareholders. All material inter company balances and transactions have been eliminated.

Revenue

- Sales are recognized upon delivery of goods to customers net of discount.
- Rental income is recognized on accrual basis over the period of lease contracts.

Cost of sales

Cost of sales includes; purchasing, warehousing and showroom related expenses in addition to promotional items.

Expenses

Selling and distribution expenses principally comprise of costs incurred in the distribution and sale of the Company's products. All other expenses are classified as general and administrative expenses.

General and administrative expenses include direct and indirect costs not specifically part of cost of sales as required under generally accepted accounting standards. Allocations between general and administrative expenses and cost of sales, when required, are made on a consistent basis.

JARIR MARKETING CO.
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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)
FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2009

Inventories

Inventories are stated at the lower of cost or market value. Cost of inventory in the warehouse is determined on the moving weighted average cost basis while inventories in the showrooms are reflected at cost using the retail inventory method.

Property and equipment

Property and equipment are stated at cost net of accumulated depreciation. Repair and maintenance costs are expensed, and improvement costs are capitalized. Depreciation is provided using the straight-line method based on the estimated useful lives of the various classes of assets. The estimated useful lives of the principal classes of assets are as follows:

	<u><i>Years</i></u>
Buildings	25-33
Machinery and equipment	5-13.33
Furniture and fixtures	5-10
Motor vehicles	4
Computer software and hardware	5
Buildings improvements	3

Foreign currency translation

Foreign currency transactions are translated into Saudi Riyals at exchange rates prevailing at transaction dates. Monetary assets and liabilities in foreign currencies at the balance sheet date are translated into Saudi Riyals at the exchange rates prevailing at that date. Gains and losses from settlements and translation of foreign currency transactions are included in the interim consolidated statement of income.

Assets and liabilities of the consolidated subsidiaries denominated in foreign currencies have been translated into Saudi Riyals at exchange rates prevailing at the balance sheet date. Revenues and expenses of the consolidated subsidiaries denominated in foreign currencies have been translated into Saudi Riyals at average exchange rates during the period. Exchange differences arising from such translations, if material, are included as a separate line item under the shareholders' equity.

Provision for end-of-service indemnities

Provision for end-of-service indemnities, required by Saudi Arabian Labour Law, are provided in the financial statements based on the employees' length of service.

Zakat

The Company is subject to the Regulations of the Department of Zakat and Income Tax in the Kingdom of Saudi Arabia. Zakat is provided on an accruals basis. The Zakat charge is computed on the Zakat base. Any difference in the estimate is recorded when the final assessment is approved at which time the provision is cleared.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)
FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2009

Accounts receivable

Accounts receivable are stated in the interim consolidated balance sheet net of realizable value and provision for doubtful debts (if any). The provision for doubtful debts is estimated based on analysis of the collectible amounts of the accounts receivable balances at the end of the period of the interim consolidated financial statements.

Reserve for employees' future social welfare/stock option scheme

This reserve has been established and approved by the Company's General Assembly to be used for employees' future social welfare/stock option scheme.

Operating lease

Operating lease payments are recognized as expenses in the interim consolidated statement of income on straight line basis over the lease term.

Accounts payable and accrued expenses

Liabilities are recognized for amounts to be paid in the future for goods or services received whether billed by suppliers or not.

Impairment and uncollectibility of financial assets

An assessment is made at each balance sheet date to determine whether there is objective evidence that a financial asset or group of financial assets may be impaired. If such evidence exists, any impairment loss is recognized in the interim consolidated statement of income. Impairment is determined as follows:

- a) For assets carried at fair value, impairment is the difference between the cost and fair value, less any impairment loss previously recognized in the statement of income.
- b) For assets carried at cost, impairment is the difference between the cost and the present value of future cash flows discounted at the current market rate of return for a similar financial asset.
- c) For assets carried at amortized cost, impairment is based on estimated cash flows that are discounted at the original effective special commission rate.

Derivative financial instruments and hedge accounting

The Company use derivative financial instruments to hedge the exposure to certain portions of commission rate risks arising from financing activities. The Company designates these as cash flow hedges. The use of financial derivatives is governed by the Company's policies approved by the Board of Directors, and consistent with the Company's risk management strategy. The Company does not use derivative financial instruments for speculative purposes. Derivative financial instruments are measured at fair value on the contract date and are re-measured to fair value at subsequent reporting dates. If the financial instruments do not qualify for hedge accounting in accordance with generally accepted accounting standards, the changes in the fair value of the derivatives financial instrument is recorded in the interim consolidated statement of income.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)
FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2009

Investments

a) Available for sale investments

Investments that are bought neither with the intention of being held to maturity nor for trading purposes, are stated at fair value and included under non current assets unless they will be sold in the next fiscal year. Changes in the fair value are credited or charged in the interim consolidated statements of changes in shareholders' equity. Any decline in value considered to be other than temporary charged to the interim consolidated statement of income. Investment income is recognized when declared.

Fair value is determined by reference to market value if an active market exists, or on the basis of most recent financial statements, otherwise, cost is considered to be the fair value.

b) Investments in leased property

Investments in leased properties are stated at net book value (cost less accumulated depreciation) and included under non-current assets. Land is not depreciated. Leased properties are depreciated on a straight line basis over their estimated useful lives.

3. PERIOD ADJUSTMENTS

All adjustments that the Company's management believes is material for the financial statements to fairly present its financial position and results of operations have been incorporated. The interim financial period results may not indicate accurately the actual results for the whole year.

4. DERIVATIVE

During the second quarter of year 2008, the Company entered into interest rate hedging agreements with several local banks to hedge the cash flow risks from the fluctuation in loans rates resulting from the financing activities for a notional amount of SR 250 million. The hedging agreements are based on the swap between the Company and the banks of fixed rates against floating rates.

5. STATUTORY RESERVE

In accordance with the Regulations for Companies in Saudi Arabia and the Company's Articles of Association, 10 percent of net income shall be transferred to statutory reserve until the reserve equals 50 percent of the share capital. This reserve which is estimated on quarterly basis and adjusted for the actual amount at year end, is not available for dividend distribution.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)
FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2009

6. SEGMENT INFORMATION

The Company has two major operating segments namely, wholesale and retail. The segmental information for the nine months ended September 30, 2009 and 2008 are as follows:

A) Business segment

	Retail SR millions	Wholesale SR millions	Total SR millions
September 30, 2009			
Total assets	1,019	214	1,233
Sales	1,593	238	1,831
Net income	235	36	271
September 30, 2008			
Total assets	1,091	272	1,363
Sales	1,630	221	1,851
Net income	220	33	253

The Company's operations in different geographic areas for the nine months ended September 30, 2009 and 2008 is as follows:

B) Geographic Segment

	Kingdom of Saudi Arabia SR millions	Gulf Countries and Egypt SR millions	Total SR millions
September 30, 2009			
Sales	1,606	225	1,831
Net income	224	47	271
September 30, 2008			
Sales	1,621	230	1,851
Net income	202	51	253

Due to the nature of the Company's operations, it is not practical to disclose further segmental information on the Company's assets and liabilities.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (Continued)
FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2009

7. EARNINGS PER SHARE

Earning per share is computed by dividing each of the operating income for the period and the net income for the period by the outstanding number of shares at the end of the period which is 40 million shares for the periods 2009 and with retroactive effective for 2008.

8. INTERIM RESULT

The results of operations for the interim periods may not be a fair indication of the results in the final financial statements.

9. APPROVAL OF FINANCIAL STATEMENTS

These financial statements were approved by the Board of Directors on October 18, 2009.

10. COMPARATIVE FIGURES

Certain figures have been reclassified to conform with the presentation in the current period.

11. SUBSEQUENT EVENTS

The board of directors in their meeting on October 18, 2009 decided to distribute quarter dividends from the Company's 2009 annual profits at SR 1.7 per share to the shareholders of record as of the close of November 3, 2009.